

CURRICULUM VITAE

SURNAME : GRAMMATOPOULOU (Mrs.)
FIRST NAME : Irene
DATE OF BIRTH : 20 November 1964

EDUCATION

Institution : University of Rober Schumann (Strasburg)
Date : 1990
Degree : DEA (Diplôme des Etudes Approfondies) in European Law

Institution : University of Athens School of Law
Date : 1987
Degree : Law Degree (GPA 7/10)

LANGUAGE SKILLS (1=basic, 5=fluent)

	reading	speaking	Writing
English	5	5	5
French	5	5	5

MEMBERSHIP OF PROFESSIONAL BODIES

- Member of the Athens Bar Association.
- Member of the Greek Corporate Lawyers
- Member of the Association of Competition Law

OTHER SKILLS

- Computer literacy (Word processing, databases, internet research, limited programming)
- Negotiations training, skills and experience
- Excellent Communication Skills
- Excellent organizational and managerial skills

KEY QUALIFICATIONS

- Extensive experience in corporate law, merger and acquisitions and privatization issues
- Key involvement in major foreign investments in Greece
- Specialized negotiations and presentations training developed communication skills

SPECIALIZED THIRD COUNTRY EXPERIENCE

YEAR	COUNTRY
1999 - 1996	ALBANIA Head of Legal Department Worked for the preparation of the file submitted to the Albania's Central Bank for the establishment by Piraeus Bank of a subsidiary in Albania. The new bank, named TIRANA BANK was granted an operation license and commenced its operations in September 1996. Formation of the legal department of TIRANA BANK. Duties included: banking and corporate law; legalization control; loan contracts with the bank's customers, but also with international organizations such as E.B.R.D., IMF, IFC; building strong relationships with Albania's Central Bank which operates as a supervisory authority; and the supervision of the compliance with the standing Albanian legislation; internal organizational matters concerning (capital increases, transfers of stocks, organizing the meetings of the Board of Directors and the General Assembly as well as of the relevant minutes). Provision of legal services to the bank's customers, individuals, or legal entities that wished to accomplish investments or acquisitions within Albania; (conducting research on the legal framework of the country, creation of new organizations, entry to programs which motivated and granted incentives for the creation of investments within Albania; etc.), in cooperation with the Investment Banking Department of Piraeus Bank.

PRESENT POSITION FORTHNET Group, Head of Legal Department (since 2008)

PROFESSIONAL EXPERIENCE RECORD

Date: 2008 - this date
Location: Athens, Greece
Company: Forthnet Group SA (telecommunications and cable TV (NOVA) services)
Position: Head of Legal Department, Group General Counsel
Description: Some of the tasks include:

- Organise and supervise the operation of the Legal Department of the Group
- Contact with supervising authorities and addressing issues of current regulation
- Preparation and monitoring of contracts that mainly concern the construction of privately-owned fiber-optics network, and other investment projects of the company.

Date: 2005 - 2007
Location: Athens, Greece
Company: Hellenic Tourism Development Company SA
Position: Legal Counsel, Head of Legal Services Department
Description: The company manages the real estate assets (hotels, marinas, exhibition centers, resorts, etc.) of the Hellenic Tourism Organization, mainly using long-term lease and concession agreements. Legal and management services rendered included:

- Organization and supervision of all Legal Department (12 internal and a large number of external Lawyers) procedures.
- Drafting and follow up of all the company's contracts (mainly lease contracts comprising investments on the part of the lessee and focusing on risk allocation issues), management of labor cases, overview of all litigation cases of the Company and legal representation of same in extrajudicial conciliations and arbitrations.
- Management of issues pertaining to the company's relations with its supervising authorities (i.e. the Ministry of Economy & Finance and the Ministry of Tourism Development) as well as with the National Tourism Organization. Supervision of the company's compliance with all legal requirements.
- Attendance of the company's BoD Meetings and legal review of all proposals brought to the agenda.
- Legal support of the company in close cooperation with the financial and legal advisors of the Ministerial Privatization Committee during tenders for the development/privatization of real estate managed by the company.
- Legal management of all corporate holdings of the company as well as attendance to the BoD meetings of the company's subsidiaries and provision of legal support to the members of said BoDs appointed by the company.

Date: 1999-2004
Location: Athens, Greece
Company: Elias Sp. Paraskevas, Attorneys at Law
Position: Partner
Description: Specialized in Corporate Law, Mergers & Acquisitions, Privatisations. Some of the major projects involved where:

- privatisation of Hellenic Aerospace Industry – Advisors to the Greek Government (2000)
- purchase of a minority stake in the equity (6,7%) of the Commercial Bank of Greece by Caisse Nationale de Crédit Agricole – Advisors to the Commercial Bank of Greece (2000)
- acquisition of a majority stake (58%) in the Hellenic Industrial development Bank (ETBA Bank) by Piraeus Bank Group – Legal Advisors to Piraeus Bank (2001)
- privatisation of Hellenic Shipyards S.A.- Legal Advisors to the Greek Government (2001-2002)
- The strategic alliance and share purchase option in Ricomex – Legal Advisors to the selling shareholders of Ricomex (2001)
- privatisation of assets of the Olympic Airways Group – Legal Advisors to a potential strategic investor (2001)
- privatisation of General Bank of Greece - Legal Advisors to a potential strategic investor (2002)
- representation of the sellers of the TROFO supermarket chain who were sued (arbitration process) by the purchasers (the supermarket chain A-B Vassilopoulos of the Delhaize Group) for indemnification in respect of an alleged breach of warranty on the value of the company (2002-2004).

Date: 1990 -1996
Location: Athens, Greece
Company: Zepos & Zepos Law Firm
Position: Associate
Description: Specialized in Corporate Law, Competition Law, Mergers & Acquisitions, Privatisations and Investments. Some of the major projects were the privatization of the Hellenic Telecommunication Company, the establishment of MultiChoise Hellas SA the first Pay-TV in Greece and Filmnet Channel, acquisition of the Greek coffee industry Bravo by the multinational Group Sara Lee.

OTHER INFORMATION

PUBLICATIONS / PAPERS

- “Harmonization of Penalties Imposed by the Member States on Violations in the European Customs Law”. Contribution of the Law Firm Zepos & Zepos to the above study, commissioned by the European Community to the French Law Firm “GIDE LOURETTE NOUEL” which acted as coordinator of the whole study. The European Commission published the study in question in 1994.
- “Application of Articles 85 & 86 EC by the National Courts”
Contribution of Greece to the above study, commissioned by the European Community, the co-ordination of which was conducted by the Dutch Law Firm “NAUTA DUTILH”. The European Commission published the study in question in 1996.

SEMINARS / COURSES

- Hellenic Productivity Center (EL.KE.PA) - (*November 1989 - September 1990*)
 - Management and Business Administration seminar addressed to young scientists and sponsored by the European Commission.
 - Concentration Areas: Principles of Marketing, Negotiation Techniques, Human Resource Management, Principles of New Venture Creations, in-depth analysis for preparing feasibility study as part of a business plan.
 - **Dissertation Title:** “Five Year Business Plan for the Establishment of a Private Clinic in Greece”.
- Hellenic Productivity Center (EL.KE.PA) - (*October 1992 - February 1993*)
 - Tax seminar for young scientists regarding taxation of physical persons and legal entities.
- Federal Bureau Investigation (F.B.I.) - (*3 - 13 December 1996*)
 - Seminar organized in Tirana on «Money Laundering and International Financial Crime»
- Athens University of Economics & Business (AUEB) - (*12, 19, 26/3 & 2/4 2003*)
Graduate Program in Decision Sciences on «Doing Business in the Balkan and Black Sea Region».